



May 6, 2021

To our Valued Business Partners:

I would like to thank you for your support this past year in which we all have dealt with tremendous market volatility. As we move through the balance of 2021 and into 2022, the market is continuing to face extreme inflation in both raw material and domestic material handling and freight disruption. Steel and resins are escalating at alarming rates, warehouse labor and domestic trucking rates have increased dramatically.

As a result, our company must adjust market pricing on our portfolio of products.

Effective June 21st, with all new order placements, the pricing will be adjusted at the rate of 8-17% depending upon the impact of increases on the product category. Your field sales representative will work directly with you on the implementation of the new pricing.

I, as well as our entire organization, appreciate your support and value your business.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Smith", is written over a light gray rectangular background.

Scott Smith
Chief Commercial Officer
PrimeSource Building Products

PrimeSource Building Products, Inc.
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